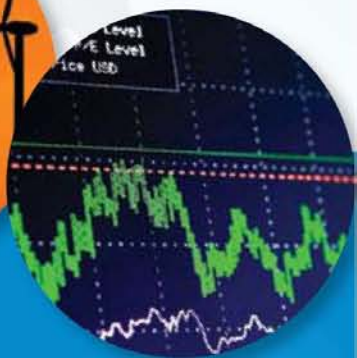


# *Energy Purchasing Plans*



that put *you*  
in control of  
your energy costs

# We've got an energy plan that suits your business.


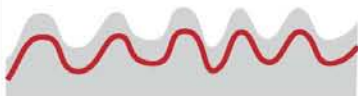


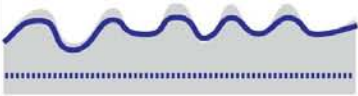
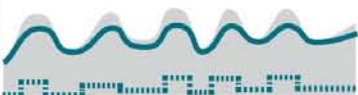

Because every business uses energy differently, we don't offer a "one-size-fits-all solution." Instead, we partner with you to develop a solution that fits your specific needs.

Our team designs energy products and services to fit an array of needs and market conditions, and continually updates the plans available to meet our customers' increasing demands. Together we can determine the best energy plan for your company.

Contact a ConEdison *Solutions'* representative for a FREE energy analysis.

Our experts will analyze your usage patterns and the current energy market. We'll look closely at your business objectives, risk tolerance and sustainability concerns, all the while keeping your bottom line in focus.

Call 1-800-316-8011

Overview of Energy Plans Available							
Plans	Descriptions	Illustration	Benefits	Best for	Best in	Availability	
<b>Fixed Plan</b>	Provides predictability with a fixed price that's guaranteed for a given term.	 Market Price <b>Fixed Price</b>	Allows customers seeking price certainty to budget their energy dollars with confidence, avoiding sudden spikes in energy prices and decreasing their exposure to costs that may impact their bottom line.	Customers with low risk tolerance for price volatility	Rising market	All markets	
<b>Guaranteed Savings Plan</b>	Provides a guaranteed discount off your utility bill.	 Local Utility <b>Our Variable Price</b>	Allows customers to parallel their utility rate structure, while benefiting from the regulatory incentives that enable us to provide a guaranteed discount off the utility rate.	Customers with low risk tolerance	N/A	Some territories in NJ, MA, NY	
<b>Block Plan</b>	Allows you to lock-in a portion of your load at a fixed price, while letting the remainder float with the market.	 Market Price <b>Block Price for Set Volume</b>	Allows customers who would like to benefit from market declines, but would like to limit their exposure to rising prices, to lock-in any portion of their consumption at a fixed price while allowing the remainder to float with the market. The block plan combines the security of a fixed price option with the benefits of a variable price.	Customers with medium risk tolerance	Uncertain market	Hourly customers in most markets	
<b>Heat Rate Plan</b>	Links your electric power price to the price of natural gas, resulting in a monthly electric price that varies as it tracks the gas market (typically the NYMEX Henry Hub monthly settlement price).	 Market Price <b>Heat rate block</b>	Allows customers familiar with the gas market to pay a variable monthly price that tracks the gas market. Customers who watch the gas market closely are able to budget more accurately as a result of the visibility of the forward prices published on the NYMEX (unlike power market index plans).	Customers with medium-high risk tolerance with an understanding of the gas market	Declining market	Texas	
<b>Variable Plan</b>	Varies from month-to-month, as the energy price floats with prevailing market rates. Other price components (ancillary and capacity) are fixed.	 Market Price <b>Energy Prices</b> Other Components	Allows customers comfortable with price fluctuations to benefit from energy market declines, and lock-in a fixed price when market conditions are more favorable. Avoids the risks associated with the ancillary and capacity markets, as those cost components are fixed.	Customers with medium-high risk tolerance	Declining market	All markets (including MCPE in Texas)	
<b>Fully Variable Plan</b>	Varies from month-to-month, as all components of the price (energy, ancillary, and capacity) float with the market.	 Market Price <b>Energy Prices</b> Other Components	Allows customers comfortable with price fluctuations in all components of pricing, to benefit from market declines, and to lock-in a fixed price when market conditions are more favorable.	Customers with high risk tolerance	Declining market	All markets	
<b>Environmentally-friendly Plans</b>	Allow you to choose Wind energy or Renewable Energy Credits (RECs) for all, or a portion, of your portfolio.		Allows customer concerned about their environmental impact and corporate image to purchase energy from sustainable sources, or to purchase RECs, for a percentage of their portfolio. For example, a customer could make 100% of their energy purchase a Wind Power purchase or choose a percentage that suits them.	Customers with environmental objectives	Always great!	All markets	

Note: These options represent our standard plans. Additional options, including real-time and day-ahead variations, pass through plans, and customized billing solutions, may be available. Please inquire.

# Let us show you why businesses across the country choose *ConEdison Solutions*

ConEdison *Solutions* offers programs and services to help businesses achieve their energy objectives, including budgeting, efficiency, and sustainability. Our dedicated team of energy professionals delivers a broad range of commodity, consulting, demand-side management, and performance contracting services.

## Nationally Licensed

ConEdison *Solutions* is licensed to operate in key deregulated energy markets, and ranked by KEMA among the largest retail electricity suppliers in the nation.

## Financially Secure

ConEdison *Solutions* is a subsidiary of Consolidated Edison, Inc. (NYSE:ED), and part of a family of companies that is one of America's largest and longest-operating investor-owned energy companies.

## Environmentally Conscious

ConEdison *Solutions* offers standard supply options as well as environmentally-friendly power alternatives and energy efficiency expertise, providing businesses with options that address environmental and corporate responsibility concerns.

*“We chose ConEdison Solutions because of the company’s competitive price and unparalleled track record in offering buying options that best suit the particular needs of their customers.”*

Nick Langella  
*Senior VP of Business and Operations*  
*TD Banknorth Garden, Boston*



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